



### **“Expression of Interest”**

Sealed EOIs are hereby invited by **The Engineer Member, Brahmapur Development Authority, Court Road, Near Courtpetta Junction, Brahmapur** (Ph.0680 - 2292235, FAX No. 0680-2292033) for Selection of Agencies for Design, Supply, Installation, Commissioning of Floating Musical Fountain on turnkey basis inside Biju Patnaik Park, at Corporation Road, Brahmapur.

The interested Agencies may apply to **The Engineer Member, Brahmapur Development Authority, Brahmapur** on or before **30/03/2020** at 3:00 P.M The documents can be downloaded from website [www.bdabrahmapur.in](http://www.bdabrahmapur.in). The last date for receiving queries is **20/03/2020**.

Brahmapur Development Authority reserves the right to amend / modify EOI documents and/or to reject any or all proposals without assigning any reasons thereof. Amendments / modifications if any shall not be published in the newspapers but the same shall be uploaded in the website [www.bdabrahmapur.in](http://www.bdabrahmapur.in)

  
**The Engineer Member, BeDA,  
Brahmapur**



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-sd-  
**The Engineer Member, BeDA,  
Brahmapur**



Government of Odisha

**Brahmapur Development Authority**

Brahmapur

**Expression of Interest (Eoi)**

**for**

**Selection of Agency for Design, Supply, Installation & Commissioning of  
Floating Musical Fountain on Turnkey Basis inside Biju Patnaik Park at  
Brahmapur**

**Brahmapur**

**March 2020**

**BRAHMAPUR DEVELOPMENT AUTHORITY (BeDA)**

## Expression of Interest (EOI) Sheet

Issued to M/s	
Name of Project	Development of Floating Musical Fountain inside Biju Patnaik Park, at Corporation Road, Brahmapur, Ganjam, Odisha
Date of Issue of EOI document	11 <sup>th</sup> March 2020
Last date for receipt of EOI	By 1500 hours of 30 <sup>th</sup> March 2020  <b>Hard copy of the Eoi shall also be submitted by 30<sup>th</sup> March 2020 by 1500 hours in the office of the                  The Engineer Member,                  Brahmapur Development Authority, Brahmapur                  Court Road, Courtpeta, Brahmapur 760004                  Phone: 0680-2292235,                  Fax No. 0680- 2292033                  Email: bedaengineers@gmail.com</b>
Date of Opening	By 11.00 hours of 3 <sup>rd</sup> April 2020

## TABLE OF CONTENTS

1	ADVERTISEMENT .....	4
2	DISCLAIMER .....	5
3	ABBREVIATIONS .....	5
4	SCHEDULE OF BIDDING PROCESS .....	5
5	INTRODUCTION.....	6
5.1	Project Description .....	6
5.2	Scope of Work .....	6
6	BIDDING PROCEDURE .....	7
6.1	Prospective Bidders .....	7
6.1.1	.The Prospective Bidder should confirm to the following criteria to Qualify at the Expression of Interest stage.....	7
6.2	EOI Preparation Cost .....	7
6.3	Project Inspection and Site Visit.....	7
6.4	Right to accept any EOI and to reject any or all EOI's .....	8
6.5	Contents of EOI document .....	8
6.6	Clarifications sought by Bidder .....	8
6.7	Amendment of EOI document.....	8
6.8	Language.....	8
6.9	Currency.....	10
6.10	Validity of EOI.....	10
6.11	Bidder's Responsibility .....	10
6.12	Correspondence/ Enquiries.....	11
6.13	Format and Signing of EOI.....	11
6.14	Sealing and Marking of EOI.....	11
6.15	EOI Due Date .....	12
6.16	Late EOI.....	12

6.17	Modifications/ Substitution/ Withdrawal of EOI's.....	12
6.18	BEDA would open the EOI's on the due date for EOI document submissions as given in the Schedule of Bidding Process .....	12
6.19	BEDA would subsequently examine and evaluate EOI's in accordance with the criteria set out in Section	
6.20	BEDA reserves the right to reject any EOI, if:.....	12
6.21	Confidentiality.....	12
<b>6.22</b>	Tests of Responsiveness .....	12
7	Selection Process.....	14
7.1	Selection Process .....	14
8	CHECK LIST .....	15
	APPENDIX 1: FORMAT FOR LETTER OF APPLICATION .....	16
	APPENDIX 2: FORMAT FOR DETAILS OF BIDDER.....	17
	APPENDIX 3: FORMAT FOR ESTABLISHING EXPERIENCE.....	18
	APPENDIX 4: FORMAT FOR ESTABLISHING FINANCIAL CAPABILITY OF THE BIDDER .....	19

## 1 ADVERTISEMENT



### “Expression of Interest”

Sealed EOIs are hereby invited by **The Engineer Member, Brahmapur Development Authority, Court Road, Near Courtpetta Junction, Brahmapur** (Ph.0680 - 2292235, FAX No. 0680- 2292033) for Selection of Agencies for Design, Supply, Installation, Commissioning of Floating Musical Fountain on turnkey basis inside Biju Patnaik Park, Corporation Road, Brahmapur.

The interested contractors may apply to **The Engineer Member, Brahmapur Development Authority, Brahmapur** on or before **30/03/2020** at 3:00 P.M The documents can be downloaded from website [www.bdabrahmapur.in](http://www.bdabrahmapur.in). The last date for receiving queries is **20/03/2020**.

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**The Engineer Member, BeDA,  
Brahmapur**

## 2 DISCLAIMER

- a. Though adequate care has been taken in the preparation of this Expression of Interest Document (EOI document), the Bidder should satisfy himself that the Document is complete in all respects. Intimation of discrepancy, if any, should be given to the Engineer Member, BeDA, Brahmapur at below mentioned address latest by 1500 hours of 20.03.2020, in case, no such intimation is received by the said deadline, it shall be deemed that the Bidder is satisfied that the Document is complete in all respects.

**The Engineering Member,  
Brahmapur Development Authority,  
Court Road, Courtpetta, Brahmapur  
Phone: 0680-2292235, FAX No. 0680- 2292033  
Email: bedaengineers@ gmail.com**

- b. Neither Brahmapur Development Authority (hereinafter referred to as BeDA) nor their employees or consultants make any representation or warranty as to the accuracy, reliability or completeness of the information in this EOI document. Each prospective Bidder should conduct his own investigations and analysis and check the accuracy, reliability and completeness of the information in this EOI document and obtain independent advice from appropriate source before submission of this EOI and later RFP if short-listed.
- c. Neither BeDA nor their employees or consultants will have any liability to any prospective Bidder or any other person under the law of contract, for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this EOI document.
- d. BeDA reserves the right to reject any or all of the EOI's submitted in response to this EOI document at any stage without assigning any reasons whatsoever. BeDA also reserves the right to hold, or withdraw or cancel the process at any stage under intimation to the Bidders who submit the EOI.
- e. BeDA also reserves the right to modify or amend or add to any or all of the provisions of this EOI document or cancel the present Invitation and call for fresh Invitations.
- f. Neither BeDA nor their employees or consultants will have any liability in case of non-receipt of any correspondence from them to the Bidders due to the postal delays.
- g. The applicable laws for the purpose are the laws of Odisha /India. Courts of Brahmapur will have jurisdiction concerning or arising out of this EOI document.

## 3 ABBREVIATIONS

EOI document	Expression of Interest document
BeDA	Brahmapur Development Authority
RFP	Request for Proposal

## 4 OSCHEDULE OF BIDDING PROCESS

The indicative timetable for development of this project is as follows:

Activity	Scheduled Date
Issue of EOI document	11 <sup>th</sup> March 2020
Last Date for seeking Clarification	20 <sup>th</sup> March 2020
Due date for EOI document submission	30 <sup>th</sup> March 2020
Due date for opening EOI's received	3 <sup>rd</sup> April 2020
Presentation of Concept and Technologies	8 <sup>th</sup> April 2020

## 5 INTRODUCTION

### 5.1 Project Description

The Brahmapur Development Authority has decided to develop a Dancing Musical Fountain at Biju Patnaik Park, Corporation Road, Brahmapur. BeDA shall be responsible for Selection of a competent bidder for Design, Supply, Install and Commission Floating Musical Fountains on turnkey basis (hereinafter referred as "Project").

### 5.2 Scope of Work:

The General Scope of Work of the Project for the Bidder includes the following major components:

- 5.2.1 Research and creation of concept towards the Design and Installation of Dancing Musical Fountain that captures imagination and brings magical experience to viewers. Beautifully coloured jets of water, which dance with synchronized music. The water should be able to jump, twist, sway, and swirl in breath taking movements synchronized with light and music at Biju Patnaik Park, Corporation Road, Brahmapur PIN – 760004.
- 5.2.2 The basic design should consist of fountains using variety of jets listed below and can be controlled using synchronized music as a control system. This should create different shapes, size and figures with lighting and music to give a feeling of rhythm. The system has to operate for 30/45 minutes on an average per day.
- 5.2.3 A multiple type of special effects are required synchronized with the music.
- 5.2.4 Size of the water body is 200 mtr X 200 mtr with 2.0 mtr deep. The suitable location for installing Musical Fountain in the water body has the size 100 mtr X 75 mtr with 2.0 mtr depth of water.
- 5.2.5 The fountain should respond to any kind of music and perform synchronously with both music and light with duration not less than 45 minutes in one go. Synchronization should adapt to both amplitude and frequency band of the music.
- 5.2.6 FRP/non-corroding metallic barrier should be provided around the Floater / Musical fountain so that boats during normal boating will not disturb or harm the fountain.
- 5.2.7 Control system should be both manual and auto with bunch LED display indicators for each solenoid and light circuit, music system, solenoid valves and electronic controllers and motors.
- 5.2.8 The duration of the show shall not be less than 45 minutes and any set of music shall not be repeated in minimum 7 days. Special musical shows should be provided on the event of Festival or National/State importance, like Independence Day, Republic Day, Utkal Divas, Raja, Holi, Deepavali etc., with special music synchronized with water fountain and light effect.
- 5.2.9 Design: Following fountain patterns are to be arranged in different combinations to be used for the dancing musical fountain in groups or in isolation in different layers to have total effect.
  - a. Total span of the proposed fountain should be around 40 mtr.
  - b. Control system should be sunlight software and computer.
  - c. Minimum 10 nos of programmed music each of 45 min duration in Odia, Hindi, English & of state and National importance should be submitted with EOI.

#### 5.2.10 Content Development

This will include but not limited to the development of Music and visual content for the successful implementation of the Project. The content shall be suitable for a Dancing Musical Fountain Show of duration not less than 45 minutes and Music shall be in two languages (Hindi and Odia). The content shall include but not be limited to the music, Water Screen, water fountain, multimedia interventions and other interventions required for implementation of the Project.

#### 5.2.11 Procurement & Installation of Equipment:

On approval of the Design from BeDA, Agency shall share with BeDA detailed specifications for the proposed equipment required for successful implementation of the Project.

This shall be followed by procurement and installation of the equipment.

#### **5.2.12 Implementation of the Project:**

Once the equipment is procured, the Firm shall implement the project within 60 days and shall have a defect liability period of 12 months from the date of completion.

#### **5.2.13 Cost of the Project**

**Proposed project cost should be from 45 to 60 lakhs**



## 6 BIDDING PROCEDURE

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### A. GENERAL

#### 6.1 Prospective Bidders

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6.1.1 The Prospective Bidder should confirm to the following criteria to Qualify at the Expression of Interest stage.

##### *A. Technical Criteria:*

The Prospective Bidder may participate in the Expression of Interest stage of the bid process individually (the "Sole Firm") in response to this EoI. The term Bidder (the "Bidder") means the Sole Firm. The prospective Bidder should be a firm/partnership/ company who has successfully in the past five years prior to Proposal Due Date done successful permanent installation of outdoor Musical Fountain. The bidder should have at least one permanent Musical Fountain commissioned and operational within India preferably in Odisha for a Government / Semi Government Client. Completion Certificates as documentary evidence to prove the same must be enclosed.

##### *Financial Criteria:*

The Bidder should have a minimum average annual turnover of Rs. 22,50,000 (Rupees Twenty-two Lakhs Fifty Thousand ) in last three Financial Years (2018-19, 2017-18, 2016-17) in similar area of work.

BeDA reserves the right to verify the above details from the respective authorities. The bidder shall give authorization to BeDA to do the same.

6.1.2 Any business entity / individual which has been barred by BeDA, Government of India, Government of Odisha or any other State Governments or any of their agencies, from participating in similar projects, and if the bar subsists as on the EOI due date, would not be eligible to submit an EOI.

#### 6.2 EOI Preparation Cost

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The Bidder shall be responsible for all of the costs associated with the preparation of its EOI and its participation in the bidding process. BeDA shall not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the bidding process.

#### 6.3 Project Inspection and Site Visit

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6.3.1 It is desirable that each Bidder submits its EOI after visiting the Project Site and ascertaining themselves, the location, surroundings or any other matter considered relevant by them.

6.3.2 It would be deemed that by submitting the EOI, the Bidder has:

- a. Made a complete and careful examination of the EOI document, and
- b. Received all relevant information requested from BeDA.

6.3.3 BeDA shall not be liable for any mistake or error on the part of the Bidder in respect of the above.

#### 6.4 Right to accept any EOI and to reject any or all EOI's

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6.4.1 Notwithstanding anything contained in this document, BeDA reserves the right to accept or reject any EOI and to annul the EOI process and reject all EOI's, at any time without any liability or any obligation for such acceptance, rejection or annulment, without assigning any reasons.

6.4.2 BeDA reserves the right to reject any EOI if:

- a. At any time, a material misrepresentation is made or uncovered, or
- b. A material concealment is detected, or
- c. The Bidder does not respond promptly and thoroughly to requests for supplemental information required for the evaluation of the EOI.

Such misrepresentation / improper response / concealment would lead to the disqualification of the Bidder.

## B. DOCUMENTS

### 6.5 Contents of EOI document

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The Request for EOI comprises the contents as listed in the Table of Contents of this document and would additionally include any Addenda issued in accordance with Section 6.7.

### 6.6 Clarifications sought by Bidder

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A prospective Bidder requiring any clarification on the EOI document may seek clarifications on or before 20<sup>th</sup> March 2020 in writing or by e- mail to:

The Engineer Member,  
Brahmapur Development Authority,  
Court Road, Courtpetta,  
Brahmapur 760004  
Phone: 0680-2292235,  
Email: [bedaengineers@gmail.com](mailto:bedaengineers@gmail.com)

### 6.7 Amendment of EOI document

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- 6.7.1 At any time prior to the last date for submission of EOI, BeDA may, for any reason, whether at its own initiative or in response to clarifications requested by a Bidder, modify the EOI document by the issuance of Addenda.

In order to afford the Bidders reasonable time in which to take an Addendum into account, or for any other reason, BeDA may, at its own discretion, extend the EOI due date. Intimation regarding such extension in the EOI Due Date would be published in the National Dailies.

## A. PREPARATION AND SUBMISSION OF EOI

### 6.8 Language

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The EOI and all related correspondence and documents should be written in the English language. Supporting documents and printed literature furnished by the Bidder with the EOI may be in any other language provided that they are accompanied by appropriate translations of the pertinent passages in the English language. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the EOI, the English language translation shall prevail. It should be noted any document in foreign language if not accompanied by a duly authenticated English version, will be liable for rejection.

### 6.9 Currency

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The currency for the purpose of the EOI shall be the Indian Rupee (INR)

### 6.10 Validity of EOI

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The EOI submitted by Bidder shall be valid till the completion of bidding process

### 6.11 Bidder's Responsibility

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- 6.11.1 The Bidder is expected to examine carefully the contents of all the documents provided. Failure to comply with the requirements of EOI document will be at the Bidder's own risk.

- 6.11.2 It would be deemed that prior to the submission of EOI, the Bidder has:

- a. made a complete and careful examination of requirements, and other information set forth in this EOI document;
- b. received all such relevant information as it has requested from BeDA; and
- c. made a complete and careful examination of the various aspects of the Project including but not limited to:
  - i. the Project Site;
  - ii. the conditions of the access roads and utilities in the vicinity of the Project Site;
  - iii. all other matters that might affect the Bidder's performance under the terms of this document.

6.11.3 BeDA shall not be liable for any mistake or error or neglect by the Bidder in respect of the above.

## 6.12 Correspondence/ Enquiries

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6.12.1 All correspondence/ enquiries should be submitted to the following in writing by email /post / courier:

The Engineer Member,  
Brahmapur Development Authority,  
Court Road, Courtpetta,  
Brahmapur, Ganjam 760004  
Phone: 0680-2292235,  
Email: [bedaengineers@gmail.com](mailto:bedaengineers@gmail.com)

## 6.13 Format and Signing of EOI

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- 6.13.1 Bidders would provide all the information as per this EOI document and in the specified formats. BeDA reserves the right to reject any EOI that is not in the specified formats.
- 6.13.2 The EOI should contain all the required and relevant information in the formats prescribed and as shown in the Check List.
- 6.13.3 If the EOI consists of more than one volume, Bidder must clearly number the volumes and provide an indexed table of contents.
- 6.13.4 The EOI shall be typed or printed and the Bidder shall initial each page. All the alterations, omissions, additions, or any other amendments made to the EOI shall be initialed by the person(s) signing the EOI.
- 6.13.5 The EOI document shall be submitted in hard bound.

## 6.14 Sealing and Marking of EOI

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- 6.14.1 The envelope shall indicate the name, address and contact phone number of the Bidder.
- 6.14.2 The envelope shall clearly bear the following identification:

**“Selection of Agency for Design, Supply, Installation and Commissioning of Floating Musical Fountains on Turnkey Basis at Biju Patnaik Park, Corporation Road, Brahmapur”.**

6.14.3 The envelop shall be addressed to:

The Engineer Member,  
Brahmapur Development Authority,  
Court Road, Courtpetta,  
Brahmapur, Ganjam 760004  
Phone: 0680-2292235,  
Email: [bedaengineers@gmail.com](mailto:bedaengineers@gmail.com)

## 6.15 EOI Due Date

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- 6.15.1 EOI should be submitted on or before the EOI due date as set out in the Schedule for Bidding Process, at the address provided in Section 6.14.3 in the manner and form as detailed in this EOI document. EOIs submitted by either facsimile transmission or telex or e-mail will not be acceptable.
- 6.15.2 BeDA, at its sole discretion, may extend the EOI Due Date by issuing an Addendum in accordance with Section 6.15.

## 6.16 Late EOI

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Any EOI received by BeDA after the due time and date will be returned unopened to the Bidder.

## 6.17 Modifications/ Substitution/ Withdrawal of EOIs

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The Bidder may modify, substitute or withdraw its EOI after submission, provided that written notice of the modification, substitution or withdrawal is received by BeDA before the EOI Due Date and time. No EOI shall be modified or substituted or withdrawn by the Bidder after the EOI Due Date and time.

### A. EVALUATION OF EOI

6.18 BeDA would open the EOIs on the due date as given in the Schedule of Bidding Process

6.19 BeDA would subsequently examine and evaluate EOIs in accordance with the criteria set out in Section 6.

## 6.20 Confidentiality

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Information relating to the examination, clarification, evaluation and recommendation for the short-listed Bidders shall not be disclosed to any person not officially concerned with the process. BeDA will treat all information submitted as part of EOI in confidence and would require all those who have access to such material to treat the same in confidence. BeDA will not divulge any such information unless it is directed to do so by any authority that has the power under law to require its disclosure.

## 6.21 Tests of Responsiveness

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- 6.22.1 Prior to evaluation of EOIs, BeDA will determine whether each EOI is responsive to the requirements of the EOI document. An EOI shall be considered responsive if:
- It is received /deemed to be received by the EOI due date including any extension thereof pursuant to Section 6.
  - It is signed, sealed and marked as stipulated in Section 6
  - It contains all the information and documents as requested in the EOI document.
  - It contains information in formats specified in this EOI document.
  - There are no inconsistencies between the EOI and the supporting documents.
- 6.22.2 An EOI that is substantially responsive is one that conforms to the preceding requirements without material deviation or reservation. A material deviation or reservation is one
- which affects in any substantial way, the requirement or
  - which limits in any substantial way, inconsistent with the EOI document, BeDA's rights or the Bidder's obligations under the License Agreement, or
  - Which would affect unfairly the competitive position of other Bidders presenting substantially responsive EOIs?
- 6.22.3 BeDA reserves the right to reject any EOI which is non-responsive and no request for alteration, modification, substitution or withdrawal shall be entertained by BeDA in respect of such EOIs.

## 6.23 Clarifications Sought by BEDA

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To assist in the process of evaluation of EOIs, BEDA may, at its sole discretion, ask any Bidder for clarification on its EOI. The request for clarification and the response shall be in writing or by facsimile. No change in the substance of the EOI would be permitted by way of such clarifications.

## 7 Selection Process

### 7.1 Selection Process

The bidder who satisfies the Eligibility Criteria will be issued the RFP document, which will have a Two Tier selection process i.e. Technical Qualification & Commercial Proposal. The method of evaluation of proposals will be detailed in RFP document. The tentative timelines of the RFP process are as under:

S. No.	Particulars	Date and Time
1.	Issue the RFP to the Bidder	T
2.	Pre Proposal Conference at the office of the BEDA	T+ 6
3.	Submission of the RFP at the office of BEDA	T+ 15
4.	Opening of the RFP	T+ 16
5.	Presentation by Bidders	T+ 20

### CHECK LIST

**The EOI shall accompany the following:**

1. This EOI document each page duly signed by the Authorised Person is to be returned acknowledging the terms and conditions thereof.
2. Letter of Application duly signed by the Authorized person on the letterhead.
3. Details of Bidder along with the Incorporation and commencement of business certificate and Memorandum of Association and Article of Association self attested by the Authorized Person.
4. The EOI must contain Soft copy of videos of musical fountain show with some Odia & Hindi music with two music of National importance i.e., National Anthem, Bande Mataram, Raghupati Raghav Raja Ram etc.
5. Bid Response as per Appendix 3 and 4, to be submitted as per instructions contained in this EOI document.

## APPENDIX 1: FORMAT FOR LETTER OF APPLICATION

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[On the Letter Head of the Bidder]

Date:

The Engineer Member,  
Brahmapur Development Authority,  
Court Road, Courtpeta,  
Brahmapur, Ganjam 760004  
Phone: 0680-2292235, FAX No. 0680- 2292033

Sir,

**Subject: Selection of Agency for Design, Supply, Installation & Commissioning of Floating Musical  
Fountains on Turnkey Basis at Biju Patnaik Park, Corporation Road, Brahmapur**

Being duly authorized to represent and act on behalf of \_\_\_\_\_ (hereinafter referred to as "the Bidder"), and having reviewed and fully understood all of the EOI requirements and information provided, the undersigned hereby express our interest to provide consultancy for the captioned project.

We confirm that we have examined the terms and conditions published in the EOI advertisements and are accordingly submitting the EOI for the captioned project.

We are enclosing our EOI in Original with the details as per the requirements of the EOI document for your evaluation.

The undersigned hereby also declares that the statements made and the information provided in the EOI are complete, true and correct in every detail and unconditional.

Yours faithfully,

(Signature of Authorised Signatory)

(Name, Title and Address of the Bidder)

## APPENDIX 2: FORMAT FOR DETAILS OF BIDDER

1.
  - (a) Name
  - (b) Country of Incorporation
  - (c) Address of the corporate headquarters and its branch office (s), if any, in India
  - (d) Date of incorporation and / or commencement of business
2. Brief description of the Company including details of its main lines of business.
3. Name, Designation, Address and Phone Nos. of Authorized Signatory of the Bidder:
  - (a) Name:
  - (b) Designation:
  - (c) Company:
  - (d) Address:
  - (e) Telephone No:
  - (f) E-mail Address:
  - (g) Fax No:
4. Details of individual (s) who will serve as the point of contact / communication for BEDA within the Company
  - (a) Name:
  - (b) Designation:
  - (c) Address:
  - (d) Telephone No.
  - (e) E-mail address:
  - (f) Fax No.

## APPENDIX 3: FORMAT FOR ESTABLISHING EXPERIENCE

### Bid Response Sheet 1 Experience of the Bidder

Experience details for minimum technical qualification

Name of Bidder:	
1.	Name of Contract
	Country
2.	Name of Client
3.	Client's address, telephone and fax no.
4.	Role
5.	Date of Commencement of Project/ Contract
6.	Cost of the Project.
7.	Date of Completion/ Commissioning

Note: The experience of projects under development or at EOI stage shall not be considered for minimum technical qualification.

**Signature of Authorised Person**

Note:

1. The Bidder should provide details for each of the Eligible Projects in separate sheets
2. The Bidder should submit certificates from the Client towards successful completion of the Project.  
In case the O&M of the Project is under way, bidder shall submit the Certificate of Successful commissioning of the Project from the Client and documentary proof of the duration of O&M.
- 3.

**APPENDIX 4: FORMAT FOR ESTABLISHING FINANCIAL CAPABILITY OF THE BIDDER**

**Bid Response Sheet 2**

Turnover		
Turnover (in INR)		
FY 2015 - 2016	FY 2014 - 2015	FY 2013 - 2014

**Signature of Authorised Person**

Note:

1. The above stated Financial Capability shall be duly certified by a Statutory Auditor.

**Signature of Authorised Person**

**Certified by Auditor.**